



It is with great pleasure and friendship that I write this letter of recommendation to future satisfied customers of Victory Telecommunications!

Photo-Stat LP had been using a nearly obsolete 20+ year-old phone system and the Victory Telecommunications' team was so helpful in researching our needs and suggesting the Office-In-Cloud system which networked all of our locations. Victory was instrumental in installing our new phone system with virtually no disruption to our business. They made the process easy from start to finish for us! The clarity and functionality of the equipment is far better than we had anticipated. My favorite features include: voicemail to email, call logs, ease in transferring calls, conferencing capability and one touch calling to my top 8 co-workers. With the new phone system we also installed a fax server so our incoming faxes now come directly to our email – saving us even more time in our day!

The service after the sale was as important to us as the system functionality. We have a staff of nearly 40 employees who depend on the phone to communicate with co-workers and customers. Change is not always easy, but the Victory team scheduled and conducted training at each of our locations and provided our staff with group and one-on-one training to get everyone up to speed quickly.

Clearly, the greatest benefit of our new phone system is the money that we are saving. By choosing to go with a cloud based virtual phone system we were able to eliminate 62 phone lines saving the company nearly \$2,000/month! The new phone system not only provides us with up-to-date technology and increased efficiency, but will pay for itself in less than 1 year!

Looking back on the transition I can't think of any issues that came up that weren't dealt with quickly and professionally. We are thrilled with our new phone system and highly recommend Victory Telecommunications to other businesses in the DFW area.

Sincerely

A handwritten signature in black ink, appearing to read "Phillip Klotz", is written over a light blue, wavy graphic element that spans the bottom right of the page.

Phillip Klotz

Co-founder

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